



**Job Posting:** PARTNERSHIP MANAGER

January 2017

## Outcome Referrals

Outcome Referrals is revolutionizing the management of behavioral healthcare. As the world's leading provider of behavioral health assessment and treatment outcome measurement, we help people with mental health and substance abuse problems receive the care they need. Our mission is to improve the delivery of behavioral healthcare by providing information that informs and supports choices made at each decision point during treatment. We understand and share the values of behavioral health providers and their commitment to helping people get better—a patient's best interest is at the center of what we do.

We deliver outcome management services to behavioral health practices across the country with 20 years of data on the outcomes of more than a million patients. We have built predictive models for future psychiatric hospitalizations, negative treatment outcomes, and models that improve the outcomes of therapy referrals. Our primary product is an assessment tool, the Treatment Outcome Package (TOP).

We have an affiliated non-profit - Kids Insight, which is a partnership between the Annie E. Casey Foundation and Outcome Referrals, Inc., to bring science, measurement, outcome monitoring and predictive modeling to Public Child Welfare and Juvenile Justice agencies.

## Job Description

Partnership Managers work with the Partnership Support Group to serve customers who use Outcome Referrals psychological assessment services. Our customers include large psychological service organizations and Public Child Welfare agencies. Primary responsibilities include:

- Analyzing customer use of Outcome Referrals' Treatment Outcome Package (TOP).
- Writing product specifications and presentation documents.
- Helping customers improve business processes.
- Serving as key customer contact for training, answering questions, and solving problems.
- Attending customer meetings and meeting follow-up.
- Developing and running reports that bring value and insight to our customers.
- Working with multiple company departments (Engineering, Research, etc.) to establish area expertise.

## Qualifications

We are seeking an analytical, energetic and organized candidate with demonstrated interest in Public Policy, Public Health, Psychology, Marketing, or related fields. A.B. or Sc.B. degree required. This position would provide valuable real-world experience before continuing on to medical school, a Master's in Public Policy, an MBA, or other graduate programs. Minimum 2 year commitment.

Compensation: \$65,000 annual salary, stock options and highly attractive benefits including 4 weeks annual vacation/personal time.

For more information, please see [www.outcomereferrals.com](http://www.outcomereferrals.com) and [www.kidsinsight.org](http://www.kidsinsight.org).

Interested applicants should submit a cover letter and resume to:

**Dyan Porter**

Executive Vice President

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