

Summer Independent Lab Course / For-Credit Research Assistantships



Does hunching over your smartphone make you less assertive? Can 3 minutes of power posing build confidence and improve performance on a variety of different tasks? Help us find out, where you will get hands-on research experience and trainings in numerous common and uncommon psychology research tools.

Simple tweaks of body language can change how people behave in profound ways. We are exploring the link between nonverbal behavior and performance, how warmth, competence, and power are communicated and interpreted from nonverbal behavior, and how emotional expressions influence behavior and judgments. We also explore how perceptions of employees are influenced by demographic characteristics such as gender and race. We use experimental methods, including eye-tracking equipment, physiological measures, hormonal assays, and voice analysis, to study nonverbal behavior in the lab, online, and in the field.

About the Course and Assistantships: Students may earn course credit for assisting research by enrolling in an independent lab course through their school. In biweekly meetings, students will have the opportunity to provide and receive feedback on the work of the lab as well as discuss relevant papers. In addition, monthly trainings will be held covering research tools, such as eye-trackers, physiological measures, Qualtrics, and Mechanical Turk. In this class, students will be asked to spend 15-20 hours per week attending lab meetings, trainings, and assisting research.



If your course is the equivalent of 3 credits and is not pass/fail, you will be required to complete a final paper or presentation at the end of the semester.

Please contact Jack Schultz for more information (sschultz@hbs.edu). If interested, please send a CV/Resume and cover letter.

